



U.S. General Services Administration

Federal Acquisition Service

CONNECTIONS II

Office of Network Services Programs

December 3, 2009

Connections II's Acquisition Goals

- Provide customers a select group of highly qualified – thoroughly experienced vendors.
- Winning offerors must have demonstrated their Government Telecommunications experience.
- Equipment provided under the contract can meet Supply Chain Risk Management practices.

Connections II Acquisition

- CNX II will be a multiple award, Indefinite Delivery - Indefinite Quantity (IDIQ) contract procured as a FAR 15 acquisition.
- Ten year period of performance:
 - Base period of four (4) years;
 - Six (6) one year options.
- Geographic scope is GLOBAL – however minimum award eligibility requires vendor to deliver services nationwide.
- Contract ceiling: \$10 Billion

Connections II Acquisition (continued):

- Draft RFP to be released in early 2nd Quarter 2010.
 - Comments due in 30 Days
 - Comments will not be posted
- RFP to be released shortly after review of received Industry comments.
- GSA desires to make awards based on initial proposal submissions
 - Best and Final Offers not envisioned but GSA reserves the right if it is deemed necessary
- Awards expected before end of FY 2010.

Connections II Structure

- CNX II will not have the same structure as Connections today - but retains the “spirit” of the existing vehicle
 - CNX II will not have three separate categories (Equipment-Services-Solutions)
 - CNX II is a solutions vehicle with four categories of solution sets
 - Offerors must propose labor pricing for all 10 years of contract
 - Minimum equipment catalog for initial award
 - Davis-Bacon & Service Contracting Act language incorporated
 - Vendors who compete for Task Orders (post award) can use labor/equipment from any or all solution areas in their proposals
 - Task Orders can be fixed price or T&M.
 - Network Services that provide transport and access to and between customer sites, will be OUT OF SCOPE.

Connections II's Solution Sets

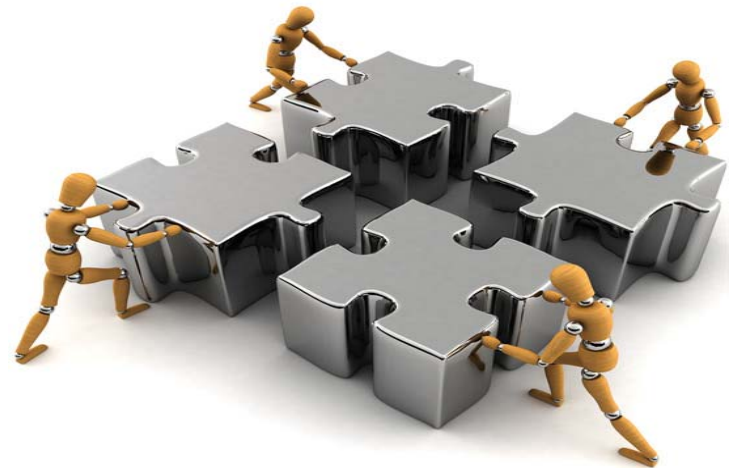
- **Communications and Networking**
- **Building/Campus Facility Preparation**
- **Operations, Administration, and Management (OA&M)**
- **Customer Service and Technical Support**

Note: For all Solution Types, the contract can:

1. Provide labor or equipment or both.
2. Provide new solutions and support for legacy facilities.
3. Provide solutions which are combinations of any or all of the above four solution types.

Connections II is Comprehensive

- Designed to compliment and enhance Network and Regional telecommunications contracts
- Global geographic scope
- Access to Secret, Top Secret & TS/SCI cleared personnel
- Allows for fixed price and/or T&M types of contracts



Connections II is Focused

- Provides access to a highly qualified, experienced government telephony focused industry partners
- No job is too big or too small:
 - Transition planning and Integration services
 - Infrastructure installation and implementation
 - Equipment and/or Labor
- Choice of direct order or acquisition assistance.



Questions?