
FOR IMMEDIATE RELEASE

Contact: Andrea Falciani
215-884-5900

Email: andrea.falciani@sussconsulting.com

Suss Consulting Adds Mike Klimkiewicz and Rick Ward to Senior Roster

JENKINTOWN, Pa., April 11, 2011 – Suss Consulting, a leading provider of federal IT strategy, market research, capture and proposal services, is pleased to announce the addition of Mike Klimkiewicz as a principal consultant and Rick Ward as a lead consultant.

Mr. Klimkiewicz is a seasoned senior executive in the federal marketplace with significant experience in capture management, teaming strategy, competitive strategy, business operations and business development.

Mr. Ward has had a long career as a senior executive, program and capture manager for large and small companies in the federal marketplace. Additionally, he has served as a telecommunications infrastructure consultant in the fields of management and survivability to multiple clients in and supporting the nation's defense and intelligence communities.

Mike and Rick's knowledge of the federal government and extensive network of vendors and government executives in this market is impressive and will enable Suss Consulting to enhance the services it provides to its clients in the areas of Health IT, Law Enforcement and Intelligence markets," said Warren Suss, President of Suss Consulting. "Mike and Rick are very well respected in the Federal Information Technology Community and we are excited to have them join our team."

Prior to joining Suss Consulting, Mr. Klimkiewicz was a Group Vice President at High Performance Technologies, Inc. (HPTi). In this position, he was responsible for the establishment of the company's Department of Justice programs and served as the Client Executive responsible for all operations with the Department. He was capture manager for the original contract in 2002 and responsible for winning the most recent recompetes in 2009. Mr. Klimkiewicz also launched HPTi's healthcare practice at the Department of Veterans Affairs (VA) and Food and Drug Administration (FDA).

Klimkiewicz earned a bachelor's degree from East Carolina University and a master's degree from George Mason University. He is also a graduate of The University of Virginia's executive management program.

Mr. Ward joins Suss Consulting with a successful career as a senior executive, program and capture manager for large and small companies in the federal marketplace. Most recently, Mr. Ward was a team leader and subject matter specialist supporting the Balanced Survivability Assessment program of the Defense Threat Reduction Agency (DTRA). His 40 years of engineering experience and detailed background of national level telecommunications systems has allowed Mr. Ward to make significant contributions to the development and enhancement of the communications architecture supporting the nation's defense and intelligence communities.

Additionally, Mr. Ward enjoyed a very successful 27 year career with the United States Air Force in Telecommunications and IT, ultimately retiring as a Colonel.

About Suss Consulting Inc.

Suss Consulting provides services to both industry contractors and the federal government. The firm has helped contractors win more than \$40 billion in government contracts through its strategic planning, market research, opportunity capture, and proposal services. Suss Consulting also works directly with federal agencies and their prime contractors to improve results from federal IT investments. Headquartered in Jenkintown, Pa., the company has 70 employees. For more information, visit Suss Consulting at www.sussconsulting.com.

###