



Solutions for Enterprise-Wide Procurement



What is SEWP?

- Multi-award suite of Government-Wide Acquisition Contracts
 - 140+ Contract Holders / 100+ Small Businesses
 - 9500+ OEMs (Providers)
 - Annual Obligated Value Over \$12B (FY23 estimate)
 - Utilized by every Government Agency
- Contract Vehicle for ICT (Information and Communication Technology) and Audio/Visual Solutions
- Program Management Office (PMO) to provide support and information throughout the Acquisition Process



SEWP PMO Customer Role

The NASA SEWP Program Management Office performs many roles in support of Government Acquisition staff:

- Manage SEWP contracts
- Mediate actions between Government and Industry
- Facilitate the Acquisition process
- Recommend best approaches to Acquisition issues
- Inform the Government customer on both overall Contract use and specific policy-related aspects of their acquisition

As a central Program for decentralized Government Acquisition, SEWP is an information channel between Industry and Government and between Agency decision-makers and their Acquisition teams



SEWP PMO Industry Role

The NASA SEWP Program Management Office performs many roles in support of Industry:

- Oversee and monitor Contract Holder Relations
- Mediate actions between Government and Industry
- Support, track, and verify supply chain relationships
- Expedite addition of current and emerging technology based on customer requirements
- Monitor and inform on Acquisition policies and best practices
- Manage Industry interaction in support of all Federal Agencies



What can be procured through SEWP V?

SEWP IS A SOLUTIONS CONTRACT – PRODUCT AND SERVICES

Information Technology & Networking	Computer Hardware, Tablets Network Appliances: Routers, Modems, VOIP Storage Security
Software & Cloud	Software Virtualization and Cloud Computing XaaS (e.g. SaaS=Storage as a Service)
Mobility & Communications	Telecommunication Devices and Monthly Service
Supporting Technology	Scanners, Printers, Copiers, Shredders Associated Supplies and Accessories Sensors Health IT
AV/Conferencing	A/V Equipment and Accessories TVs, Display Monitors, Projectors and Screens
Services	Maintenance / Warranty Site Planning / Installation Product-Based Training Product-Based Engineering Services



Product/Service Availability

Dynamic Catalog

- 'Catalog by Request' not 'Request by Catalog'
- Providers and products and services added daily
 - Primarily based on Customer requirements
 - Thousands of providers (Original Manufacturers and Service Providers)
 - Millions of Unique Products & Services
- Quotes verified against contract catalog for pricing and availability

Static Marketplace

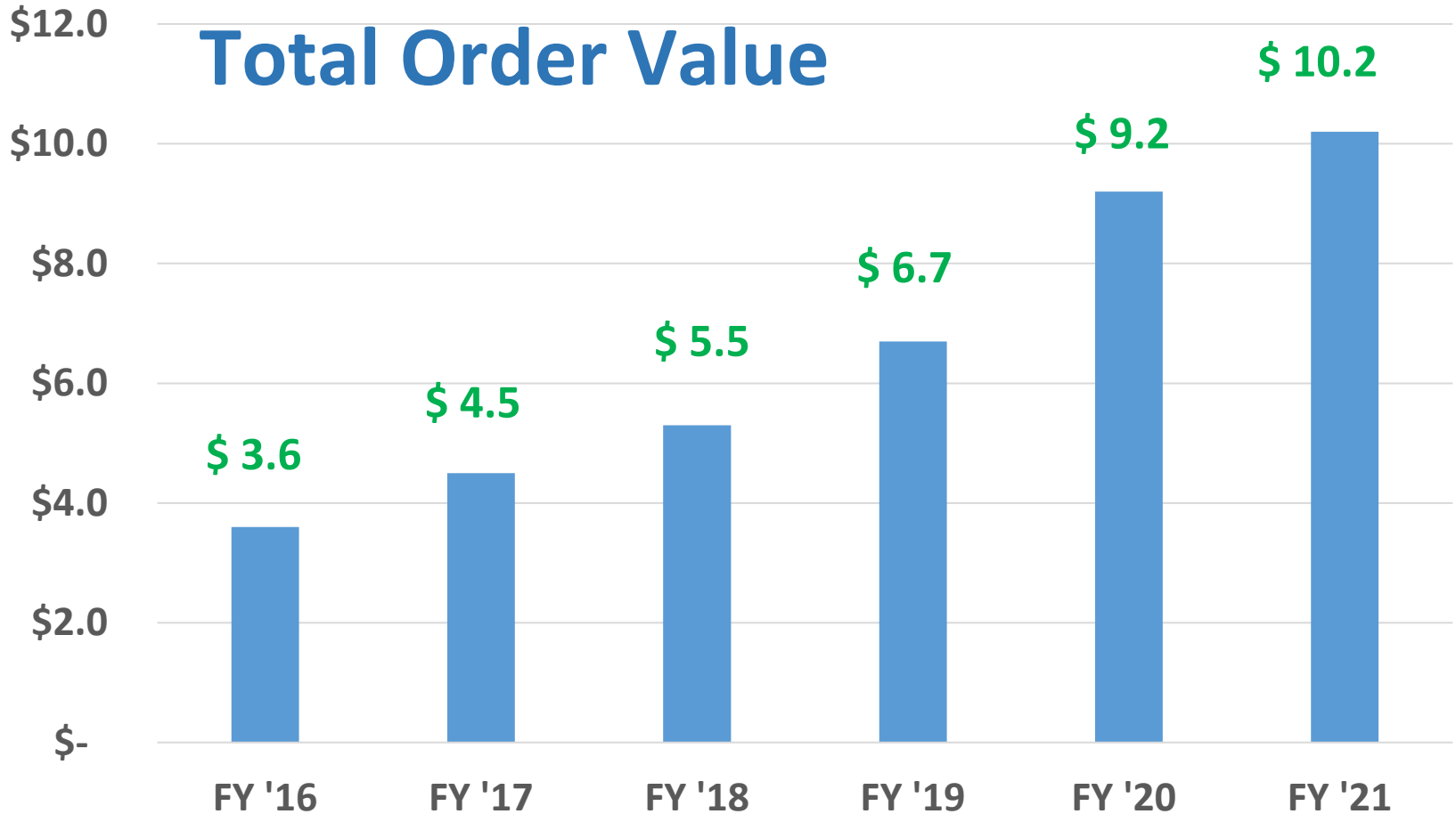
- Contract-level items and pricing in support of Agency requirements
- Strategically sourced items
- Click to Order functionality or consolidated bundling options



Typical SEWP Requirements Process

- Issuing Agency selects a socio-economic group or all (Fair Opportunity).
- Issuing Agency submits solicitation using the SEWP Tool Set.
- Selected Contract Holders access solicitation documentation.
- Contract Holders prepare proposal with assistance of business partners and providers.
- Contract Holders add solution set to their SEWP Contract via the Technology Refresh process.
- Average time solicitation document is on the street is five business days.
- Contract Holder submits Quote and supporting information through the SEWP Tool Set

SEWP Growth





What makes SEWP Hot?

- ***SPEED:*** Products/Solutions added; orders processed; and all inquiries responded to within 1 business day!
- ***CUSTOMER SERVICE:*** Gold standard. Customer Service is the central focus of the SEWP staff
- ***Competitive PRICES:*** Product prices are consistently low due to contract structure and internal competition
- ***ENTERPRISE-WIDE SUPPORT:*** Agency-specific catalogs; Customizable reports; FASST (Agency focused consultation)
- ***TRACKING & COMMUNICATION:*** Information flow to Government and Industry throughout the acquisition and fulfillment process
- ***SUPPLY CHAIN RISK MANAGEMENT:*** Processes in place to reduce risk and support policy-based decisions



SEWP V – VI Considerations

- SEWP evolves in scope through each iteration based on Government Customer needs and Industry trends
- SEWP tracks and supports current policy and other Governmental focus area
- SEWP values its reputation as a supporter of small businesses



SEWP VI Timeline

- Reverse Industry Days held
 - East Coast Nov 2022
 - West Coast Feb 2023
- Request for Information posted April 2023
- Draft RFP posted Sept 2023
 - On-line Comment Tool open through Oct 23, 2023
 - Comments responded to on a continuous basis
 - All questions/comments must be submitted through this process
 - 500 registrants / over 100 comments as of 9/21/23
- Industry Day – Oct 18, 2023
 - Two sessions (possibly sold out)
 - Recordings will be available
- RFP - 2024
- Award – May 1, 2025



SEWP VI Categories

- SEWP VI consists of 3 separate categories
- Category A- ICT/AV Solutions (Information Communications Technology (ICT) and Audio Visual (AV))
 - Group A1 – Unrestricted
 - Group A2- Small Business Set Aside
- Category B- Enterprise-wide ICT/AV Solutions
 - Group B1 – Unrestricted
 - Group B2- Small Business Set Aside
- Category C- ICT/AV Professional Services
 - Group C1 – Small Business Set Aside
 - Group C2- Restricted



Category A Scope

This category represents a broad suite of IT solutions, i.e. technology in which there is an intertwining of products, such as a laptop, and services, such as maintenance and installation, requirements. Each technology area includes specific mandatory technology that must be supplied; however offerings should not be limited to those specific mandatory areas. The listed sub-areas are not exclusive but define a broad range of technology under each technical area and all similar and related technologies are within scope of each area



Category B Scope

The Category B scope provides Federal agencies with customized Enterprise-Wide Strategic Solutions that improve and enhance the Agency ICT/AV infrastructure...

The sample list of representative service areas is not meant to be all-inclusive, but rather indications of the types of in-scope services-based solution. Other services which adhere to the definition of ICT/AV and encapsulate an enterprise-wide solution, are within scope and may be provided to meet an agency's particular mission needs.



Category C Scope

The Category C scope provides Federal agencies with customized Solutions at a Mission/Program level that improve and enhance a ICT/AV infrastructure

The sample list of representative service areas is not meant to be all-inclusive, but rather indications of the types of in-scope services-based solution. Other services which adhere to the definition of ICT/AV are within scope and may be provided to meet a particular mission needs



Comments and Process Notes

- SEWP Comment Tool (<https://www.sewp.nasa.gov/sewpvi/>) is Live and Active
- Review posted comments and responses first
- Then post comments/questions tied to the Draft RFP section
- Government will respond to all posted comments
- Open Comment period ends Oct 23, 2023