

THOMAS W. WELLS

Profile

Mr. Wells is an Executive Consultant II with Suss Consulting. He has supported DISA for 20 years while working at Leidos, GDIT, CSRA, NES Associates and SAIC. Roles include onsite technical support as the Chief Engineer supporting the DISA Europe Operations & Security Center, Program Manager on multiple efforts with DGS and GSM and Account Manager. In addition to DISA, he has captured and executed work at multiple other DoD organizations and Federal Agencies.

Relevant Experience

Serviced as the GDIT Defense Division Operations Lead providing full spectrum delivery support to 13,000+ employees working on 200+ contracts in all US states and 38 countries around the world. This work included working directly with account leads and program managers supporting DISA providing cloud (milcloud2.0, DEOS), security (connection approval, endpoint security system), tools (Operational Support System), software development (JPES, ITN) and joint service provider (SDN, DCO and ETM) support. Mr. Wells worked closely with the business development and growth teams on future DISA efforts pending on Encore III, SETI and other vehicles.

Mr. Wells also served as the DISA account manager for GDIT, CSRA, NES Associates and SAIC spanning a 10-year period. In this role, he developed and executed business development strategies targeting major acquisitions such as GSM-O, GSM P&S, GSM-ETI, Encore III, SETI and well as a host of standalone opportunities. Responsible for delivery on existing programs supporting departments across the agency to include infrastructure, cyber, operations and security/risk management.

Notable DISA roles include:

- Led NES Associates to an award on the GSM Engineering, Transition and Implementation (ETI) contract awarded by DISA in December 2012 with a \$1.5 billion ceiling. Managed overall proposal effort to include Evaluation Notice (EN) responses and Final Proposal Revision (FPR) coordination. Built a team of both large and small businesses to support DISA requirements via this vehicle. Led all capture and proposal development activities for subsequent awards in excess of \$200 million.
- In support of the GSM P&S IDIQ, registered, led capture activities and win two task orders with a total life cycle value to NES of over \$30 million. Activities included customer communication strategy and implementation, proposal development, pricing analysis, transition and start-up activities and ongoing task order management.
- Managed 5 DGS task orders providing Network Operations, Administration and Maintenance Support to global Defense Information Systems Agency (DISA) Transport and Data Networks. Provides Network Operator and Network Engineer support at 4 regional customer network operations centers. Administered Operational Support Systems (OSS) at these locations as well as server enclaves located at two DISA Enterprise Computing Centers (DECC).
- Chief Engineer for 50+ staff supporting DISA Europe providing engineering, installation, maintenance and logistic support to IP, DWDM, SONET, SDH, ATM and IDNX Wide Area Networks (WAN) throughout Europe and the Middle East. Developed and implemented management, technical and staffing plans to support customer requirements. Managed installation of over 2000 IP and Transport circuits at 50 plus locations. Responsible for a warehouse with over 50,000 line items valued at \$26 million; executed over 30,000 transactions annually;

implemented new inventory management processes that allowed the reduction of over \$10 million in unnecessary stock.

Education & Certifications

Masters of Business Administration (MBA), University of Maryland

Masters of Science (MS), Telecommunications, University of Colorado

Bachelors of Science (BS), Electrical Engineering, Colorado School of Mines

Program Manager Professional (PMP® #280288, current thru Sept 2021)

PMI Agile Certified Professional (PMI-ACP® #1864349, current thru Sept 2021)

COMPTIA Security+ ce Certified (COMP001021343252, current thru July 2021)

Information Technology Information Library (ITIL) v3 Foundation (2009)

Information Technology Information Library (ITIL) Intermediate courses (CSI and Service Strategy, 2010)