Brenda (Oppel) White, Air Force IT Leader, Joins Suss Consulting

JENKINTOWN, Pa., January 16, 2023 – Suss Consulting, a leading provider of federal IT opportunity capture, proposal support, price-to-win analysis, strategic planning, and market research services, today announced the addition of Colonel Brenda (Oppel) White, the recently retired Vice Commander, Headquarters Air Force Cyberspace Capabilities Center and Tri-Chair Director of the Enterprise Information Technology as a Service (EITaaS) Integrated Program Office (IPO).

"Brenda's insights and experience at the forefront of Air Force IT decision making will be invaluable to our clients in developing winning solutions to upcoming Air Force IT requirements," said company president Warren Suss.

Ms. White led a 500+ member team responsible for addressing Air Force cyber & IT requirements. She drove massive digital transformation which enabled a \$3.5B investment to transition Air Force IT to an as-a-Service model, leveraging industry best practices including cloud computing and network services. At the EITaaS IPO, her areas of focus included risk reduction in network infrastructure, end user services, cloud and edge computing.

In her leadership roles, she influenced key Air Force decision makers during governance councils on digital transformation, prioritization, and resourcing. She developed strong executive relationships with the CIO, CTO, and other leaders through bi-weekly program status reports. She led two of the very few IT programs to capture significant attention from Air Force leadership including the Secretary of the Air Force and the Chief of Staff of the Air Force.

Previously in her Air Force career, she commanded at the flight, detachment, squadron, and center levels. Her military deployments included Iraq, Italy, Bosnia-Herzegovina, and Qatar.

Immediately prior to joining Suss Consulting, Ms. White served as Director, Consulting Services for CGI Federal specializing in the U.S. Air Force line of business. In that role:

- She identified client needs and developed business process and technology solutions to solve critical issues and support organizational priorities.
- She responded to requests for proposal, requests for information, sources sought announcements and coordinated the requisite resources needed for responses to the government.
- She attracted premier teaming relationships in the targeted client market.
- She briefed senior company leadership on opportunity capture status and win strategies.
- She attracted, built, and developed talent to ensure teams drove innovation and fostered collaboration.

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About Suss Consulting Inc.

Suss Consulting provides services to both industry contractors and the federal government. Since 1982, the firm has helped contractors win more than \$100 billion in government contracts through its opportunity capture, proposal, price-to-win, market research and strategic planning services. For more information, visit Suss Consulting at www.sussconsulting.com.



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