

Frederick Haines

Profile

Mr. Haines is an information technology, infrastructure and acquisition executive experienced in managing the diverse aspects of an organization's enterprise architecture and core technology business. Mr. Haines possesses a successful record of program planning and policy leadership in the Federal IT workspace. He has established close working relationships with clients and industry, maximizing services provided to government while simultaneously negotiating favorable terms and conditions. He is a recipient of both the Federal 100 and ITPA's Government Excellence Awards.

Relevant Experience

Mr. Haines has over 35 years of telecommunications, information technology and acquisition experience within the Federal government. He previously served as GSA's Director of Business Management within the Information Technology Category of the Federal Acquisition Service. He was responsible for overseeing \$2 Billion of annual sales across GSA's telecommunications portfolio and ensuring vendor compliance and performance.

Mr. Haines has successfully planned, awarded and executed over \$58 Billion in government-wide contracts. These include GSA's current Enterprise Infrastructure Services (EIS) vehicle, where he was the chief architect and Program Manager. He led the acquisition of the highly successful Connections 2, WITS 2001 and WITS3 vehicles. He has provided leadership in the design and implementation of enterprise-wide information systems and architectures, telecommunications and management of enterprise-wide information platforms. He has successfully managed the FISMA Assessment & Authorization process at the Moderate level for over 19 vendor and GSA systems.

Mr. Haines served in numerous roles at the Federal Aviation Administration. As the project manager he planned and executed the expansion of FAA's Air Traffic Control System Command Center (ATCSCC) from 42000 sq feet to over 82000 sq feet of floor space. This was inclusive of all upgrades to power, local area networks and telecommunications capabilities, as well as the purchase of all additional furniture and video capabilities for the Center. He provided leadership to the development and implementation of FAA's policy for Air Traffic Control Contingency Planning. Mr. Haines also served as FAA's FTS2001 Program Manager, and the ADTN (Administrative Data Telecom Network) for non-operational (i.e., non-ATC) traffic.

Before joining the Federal Government, Mr. Haines was an engineer at MCI Telecommunications Corporation, Satellite Business Systems and Bell Atlantic.

Education

- *Program for Senior Executive Fellows*, Harvard University, John F. Kennedy School of Government
- BA, George Mason University