

Dave Shaddrix, JSP Chief of Staff, Joins Suss Consulting

JENKINTOWN, Pa., April 10, 2024 – Suss Consulting, a leading provider of federal IT opportunity capture, proposal support, price-to-win analysis, strategic planning, and market research services, today announced the addition of Dave Shaddrix, recently retired Joint Services Provider (JSP) Chief of Staff and JSP Customer Services Chief, two leadership positions with responsibility for successful operation, defense, and modernization of the Department of Defense’s cyber terrain for over 55,000 users in the Pentagon and National Capital Region (NCR).

“Dave’s experience ensuring the successful delivery of IT and related customer services to the nation’s military leadership will be invaluable to our clients as they develop winning next generation JSP solutions” said company president Warren Suss.

Immediately before joining Suss Consulting, Mr. Shaddrix served as the Joint Service Provider (JSP) Chief of Staff, providing organizational management and direct staff oversight for the JSP Director. As the Director’s principal advisor, he interfaced with the Office of the Secretary of Defense (OSD), the Joint Staff, Headquarters Department of the Army, and 4th Estate organizations addressing the full range of issues related to their IT support and service requirements. His responsibilities included participation in frequent meetings and/or discussions with senior Pentagon leadership on the delivery of services, operational impacts, and on implementation of modernization enhancements to meet their evolving requirements and to improve their mission support, which is heavily dependent on JSP services and network performance.

Mr. Shaddrix held key command and staff positions over his 45-year military and government civilian career before becoming the Chief of Staff at JSP. He served as the Customer Services Chief at JSP managing support for 55,000 Department of Defense employees. He was the primary representative for addressing end user requirements and delivering the services provided by JSP. He was JSP’s senior point of contact for special projects, including standing up IT environments to support Presidential transitions as well as newly established DoD Boards, Commissions and Task Forces.

Previously, Mr. Shaddrix’s command and staff positions included serving on the Army staff while assigned to: The Information Technology Agency and the Army CIO/G6; Commander, 69th Signal Battalion, Wuerzburg, Germany; the White House Communications Agency (WHCA); Communications Officer, United States Commander-In-Chief Europe Airborne Command Post (Silk Purse), RAF Mildenhall, United Kingdom; Staff Officer, Directorate of Combat Developments, Fort Gordon, Georgia; Assistant Brigade Operations Officer, 29th Signal Brigade, Fort Gordon, Georgia; Operations Officer, 67th Signal Battalion, Fort Gordon, Georgia, Aide-de-Camp, Commanding General, United States Army Signal Center and Fort Gordon, Georgia, and leadership positions in the 57th Signal Battalion, Ft. Hood, Texas.

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About Suss Consulting Inc.

Suss Consulting provides services to both industry contractors and the federal government. Since 1982, the firm has helped contractors win more than \$100 billion in government contracts through its opportunity capture, proposal, price-to-win, market research and strategic planning services. For more information, visit Suss Consulting at www.sussconsulting.com.

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