

COL(R) KEITH SALZMAN, MD, MPH

Profile

Dr. Salzman is a physician-leader-innovator with over 30 years of success delivering quality care to patients and fostering team building from clinic to hospital level staff while pioneering Informatics in the U.S. Army, Department of Defense, supporting health information interoperability between the Department of Defense, Department of Veterans Affairs and purchased care organizations while in the military and in industry.

Relevant Experience

Since 2018, Keith Salzman has been an independent consultant supporting the Veterans Health Agency and other agencies advancing Standards and Interoperability, hospital supply chain management and health system command centers.

Prior to joining Suss Consulting, Dr. Salzman served as Chief Medical Information Officer-Federal IBM. He led the DHMSM procurement team to replace the legacy Electronic Health Record (EHR) AHLTA with a modernized commercial EHR to support healthcare delivery and transformation in military health. He also collaborated with the IBM team to increase business in the Federal Agencies in Healthcare and the Life Sciences at DoD, VA, SSA and HHS.

Previously, Dr. Salzman served as the Chief Medical Information Officer for CACI International. While serving at CACI, he conducted Healthcare Market Analysis and growth strategy for the CACI Health Solutions Group. He defined approaches to EHR opportunities to facilitate interoperability and integration within the DoD and VA and their purchased care partners as well as across the Federal System (HHS, IHS, PHS). He provided clinical perspective on healthcare opportunities and existing contracts such as the Virtual Lifetime Electronic Record (VLER) and the Veterans Administration Transformation Twenty-One (T4). Dr. Salzman was responsible for reviewing and recommending vendor/contractor partnerships for VLER/T4 tasks that would enhance CACI's ability to become a dominant iEHR Government contractor. He also enhanced CACI's name recognition as a leader in the transformation of Health IT for the Federal Government.

Dr. Salzman also held the position of Chief Medical Information Officer at the Madigan Army Medical Center/Western Regional Medical Command. He was responsible for building the premier Informatics Division in the Military Health System (Army, Navy/Marines and Air Force) and establishing a model for delivering automated solutions that improve clinical-business outcomes and enable end users to perform their jobs effectively through streamlined data capture and delivery; his team grew from 10 to over 100 with a budget of \$3M-6M over 6 years.

Dr. Salzman served as Affiliate Faculty Biomedical Informatics and Medical Education (BIME), at the University of Washington from 2021-23 and is an adjunct faculty member with the Madigan Clinical Informatics Fellowship which he started in 2012.

Education

MPH, University of Washington Seattle
MD Mayo Medical School, Rochester, Minnesota
Undergraduate BA Philosophy, University of Minnesota Minneapolis

Certifications and Licensures

Board Certified in Family Medicine, FFAFP (1992 to 2014)
Board Certified-Clinical Informatics, (2014-2024) Pennsylvania Medical License MC (1990 to 2024)
ACHE 2004-2014 (FACHE)

