

## DEAN R. MARZETTA

### Profile

Mr. Marzetta is a Senior Consultant with over 20 years of experience as a federal proposal manager, volume manager, solutions manager, writer, and slide developer, specializing in large scale technical engineering, IT, Manufacturing, R&D, Systems Integrations, Prototype Development, Agile development, and Test and Evaluation. Mr. Marzetta manages and works across technical and management volumes, as well as develops the full range of management plans and CDRLs. As a Capture Manager Mr. Marzetta also manages and develops all proposal artifacts within capture requirements for optimal solutions.

### Relevant Experience

Mr. Marzetta is a high powered senior leader, manager, technical writer and slide developer with a Professional Services combination of Federal Systems Proposal Management, Capture Management, Business Development, and Program Management, global infrastructure integration, earned value management all within a Federal hardware manufacturing, systems development and integration, engineering and/or enterprise IT implementation environment. He has served as Proposal Manager, Volume Lead, Capture Manager, writer, and/or slide developer on major successful proposals involving large-scale, complex technical engineering and management responses, including recent bids wins on Army GSIS (\$0.5B), Army Bold Venture (1.4B), DoD Sentinel (\$2B), Army - Army Modernization Program (AMP) (\$1B), DoD OSP CAP SET (\$750M), DoD Military and Family Life Counseling (\$2B), USAID Evaluation, Learning, and Monitoring Initiative (ELMI) (\$500M), Israel Aerospace Industries Ltd North America (IAI NA) for the CONUS F-16 Additional Depot Capacity (\$2B), Navy AHTS TH-XX Aircraft (\$300M), Army Lake City Army Ammunition Plant (LCAPP) (\$700M), Navy FY18-22 AN/SPQ-9B Anti-Ship Missile Defense (ASMD) Radar System for DDG platforms (\$550M), and Navy SPQ-9B Radar System (\$600M).

Over his 20 year career, Mr. Marzetta has been the Proposal Manager, Volume Lead, Capture Manager, writer, and/or slide developer for hundreds of proposal efforts involving complex engineering, manufacturing and IT responses for GSA, NASA, FDIC, HHS, FBI, DHS, DISA, NGA, Army, Navy, USAF, DOS, DOE, DOT, FAA, VA, US AID, and Department of Commerce. He is also an expert in both management, writing and slide development for FEDSIM proposals. His federal acquisition experience and technical knowledge have resulted in successful, on time, and compliant proposals frequently involving requirements for technical engineering analysis and management plans. His range of writing skills encompasses Corporate Experience, KPQMs, Transition and Management Plans, QMPs, SLAs, BOEs, IMPs, CDRLs, RMPs, and more. He also has led multiple solutioning sessions in a range of technical topic areas for both slide development as well as Technical volume responses.

As a complement to the skills listed above, Mr. Marzetta has an IT Program Management and Navy pilot background and technical degree allowing him to understand and provide credible descriptions of the full range of technical engineering systems design and development, including IT Systems, Warfare platforms, software development, manufacturing, quality assurance, operations and maintenance, and deployment.

### Education

B.S. Physics, U.S. Naval Academy, Annapolis, MD

### Certifications

PMI Project Management Professional (PMP)

Society of Human Resource Management Senior Professional HR (SPHR)

American College of Forensic Examiners Homeland Security Professional Level III