

Alan Estes, AF Cyber Executive, Joins Suss Consulting

JENKINTOWN, Pa., January 31, 2024— Suss Consulting, a leading provider of federal IT opportunity capture, proposal support, price-to-win analysis, strategic planning, and market research services, today announced the addition of Alan Estes, former Director of Cyber Operations and Systems at the Air Force’s cyber headquarters (AFCYBER).

“Alan’s leadership roles and operational experience will help our clients develop winning next generation Air Force cyber solutions,” said company president Warren Suss.

Mr. Estes served as the Director of Cyber Operations and Systems at the Air Force’s cyber headquarters (AFCYBER). He directed cyber operations supporting USCYBERCOM, USTRANSCOM, USEUCOM, JTF-DoDIN, and HAF. In the cyber systems role, he served as the CISO to the AFCYBER Commander. He was responsible for mission assurance for one million customers across the Air Force Enterprise and he directed reviews for over one hundred and fifty projects worth hundreds of millions of dollars to secure the multi-billion-dollar global Air Force Information Network.

Previously, as the Deputy Commander and Commander of the Mission Support Group at Mountain Home AFB, ID, he led a two-thousand-person organization, and his responsibilities included engineering, communications, and contracting for an installation of ten thousand people. He directed infrastructure support for a one hundred- and nineteen-thousand-acre installation valued at over a billion dollars.

Mr. Estes was a five-time commander at the squadron and group levels during his distinguished Air Force career. His combat deployments include an Air Advisor in Afghanistan with flying armed escort duties throughout the country during Operation ENDURING FREEDOM; an Operations Officer in Qatar during Operation IRAQI FREEDOM; a Senior Communications Officer in the Sultanate of Oman with duties in Bahrain, Kuwait, Saudi Arabia, and United Arab Emirates during Operation SOUTHERN WATCH; and a Logistics Team Lead in Aviano, Italy during Operation ALLIED FORCE.

After retiring from the Air Force, and prior to joining Suss Consulting, he held executive corporate positions providing strategic planning, business growth, cyber mission assurance, information security and program management across the federal government.

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About Suss Consulting Inc.

Suss Consulting provides services to both industry contractors and the federal government. Since 1982, the firm has helped contractors win more than \$100 billion in government contracts through its opportunity capture, proposal, price-to-win, market research and strategic planning services. For more information, visit Suss Consulting at www.sussconsulting.com.