

## DOUG MCVICAR

### Profile

Doug McVicar is a Executive Consultant with Suss Consulting. He has led organizations in the delivery of information technology solutions and services for government and commercial customers worldwide. Over the past 30 years he has held general management positions leading large-scale systems integration and IT services organizations. He has significant experience in transitioning systems, networks, and services for nationally important programs in the U.S. and U.K.

### Relevant Experience

Doug McVicar previously served as Vice President of Client Program Management at CSC where he led an 800-person organization in the delivery of program management and transition services for a \$4B federal IT and mission services business unit. Prior to joining CSC he led and managed all aspects of operations for a fast-growing 225-employee small business concern leading the expansion of business from traditional DoD network infrastructure services to general IT, cyber security, and enterprise software development services. Previous to that position he was Vice President at Northrop Grumman Information Systems where he served in many capacities to include Executive Program Manager for the \$2B, 13-year program to outsource the IT infrastructure services for the executive agencies of the Virginia state government. He led the program staff of 1,200 professionals in the transition and transformation of a 60,000 customer MPLS network and IT infrastructure of 2,200 offices, 5,000 servers, and 60,000 desktops serving 90 state agencies. Also while at Northrop Grumman he led the Defense Group business development organization delivering capture management, proposal development, competitive analysis, and strategic pricing support to a \$1B organization focused on defense enterprise systems and services. As a program director at Northrop Grumman he led an organization of 300 professionals with annual sales of \$125M in the delivery of defense IT systems and services as well as the transition and delivery of RAF AWACS aircraft life cycle support services in the U. K. In that capacity he led business expansion in response to DOD outsourcing initiatives in the human capital and supply chain management domains. His responsibilities included strategy formulation, lead identification and qualification, capture management and coordination, program delivery, and financial and resource management.

He has led the transition of systems, networks, and services to include Centrex to MPLS, FTS-2001 to VOIP, private infrastructure to cloud, legacy applications to ERP, ERP to cloud hosting, as well as outsourcing of managed services outside of the IT field.

### Education

BS, Mechanical Engineering, Rensselaer Polytechnic Institute

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MBA, George Mason University